



LEAD CITY UNIVERSITY
Faculty of Social and Management Sciences
Department of Sociology and Psychology

COURSE PARTICULARS

Course Code: PSY 212
Course Title: Social Psychology
No. of Units: 3
Status: Compulsory

LECTURER DETAILS

Name: Floretta Akingbade
Qualifications: PhD Social Psychology
Phone: 0803 323 4042
Email: retta_akingbade@yahoo.com
Area of Specialization: Women's Response to Conflict Stereotypical Perceptions and discriminatory practices towards women; Reproductive Health Research

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COURSE DESCRIPTION

The course is designed to familiarize students with the major theories in social psychology and the day to day application of social psychology. Students will explore the self in social psychology, that is, how they influence and are in turn influenced by others.

COURSE OBJECTIVES

To provide students with the following:

- The major theoretical perspectives in social psychology
- Explain the concepts of social perception and social cognition in relation to the understanding of self and others
- Analyze the impact of social influence with reference to factors such as conformity, obedience and compliance
- Profile the psychological procedures that lead to prejudice, discrimination and stereotyping
- Discuss the nature of affiliation and friendship as well as love and romantic relationships
- Analyze contemporary social issues through the application of the principles of social psychology

COURSE ASSESSMENT

- Class Attendance: 5 Marks
- Tests and Assignment: 25 Marks

- Final Examination: 70 Marks

LECTURE PLAN

Week	Topic
Week 1	Overview of social psychology – Major Areas of Interest
Week 2	History of social psychology
Week 3	Research methods in social psychology
Week 4	Social Cognition – Attribution (Causal Attribution, Fundamental Attribution Error; Self-Serving Bias)
Week 5	Social Cognition – Person Perception (Stereotypes, First Impressions, Self-Fulfilling Prophecy)
Week 6	Prosocial Behavior - Altruism and Bystander Intervention
Week 7	Social Influence – conformity, obedience and compliance
Week 8	Aggression
Week 9	Attitudes and Persuasion
Week 10	Interpersonal Attraction – Liking and friendship
Week 11	Interpersonal Attraction – Theories of Romantic Love
Week 12	Test, Revision and Wrap Up

READING LIST

1. Franzoi, S.L. (2000). *Introduction to Social Psychology* (2nd Edition). United States. McGraw-Hill
2. Wayne W., (2004). *Psychology, Themes and Variations* (6th Edition): United States: Thompson Wadsworth
3. Udegbe, B., Balogun S.K., Osinowo, H. & Sunmola G. (eds.). (1999). *Psychology: Perspectives in Human Behaviour* (Revised and Enlarged Edition) Ibadan, Kraftbooks

TUTORIAL QUESTIONS

1. Give a comprehensive explanation of the following factors that make us like people – proximity, familiarity, physical attractiveness and similarity; What is the nature of romantic love?
2. Explain with relevant examples the following concepts in social psychology: Altruism and Bystander Intervention(b) Explain the five steps that inform willingness to help in Bystander Intervention
3. Citing relevant experiments, explain the following: Conformity, Obedience, Social Facilitation and Social Loafing; How can social facilitation both enhance and impair performance and how can you prevent social loafing during group performance?

4. How would you define attitude? Discuss the relationship between attitudes and behavior
5. Define persuasion and give an in-depth explanation of the following factors that determine persuasive communication: the source, the message and the audience
6. Give an in-depth discussion of prejudice and discuss the factors that promote and reduce prejudice (b) Explain with examples, the following: sexism, stereotypes, discrimination and racism
7. (a) Discuss your understanding of social psychology as a science, illustrating your understanding by describing two incidences of mass suicide (b) What are the psychological techniques used to get followers to comply with the request to commit suicide?
8. What is meant by causal attribution and what are its various aspects or dimensions? Explain the fundamental attribution error and self-serving bias
9. In person perception, we make judgments about other people. Explain, with examples, the following concepts in person perception: first impressions and self-fulfilling prophecy; How can first impressions create a self-fulfilling prophecy?
10. How would you define aggression, what are the theoretical explanations of aggression; what is deindividuation and what part does it play in aggressive behavior?
11. What is the meaning of social compliance, distinguish between social compliance and obedience? discuss, citing examples, the following forms of social compliance: Foot-in-the-door technique; Door-in-the-face technique; Low Ball technique. How might the foot-in-the-door technique have contributed to the high rates of obedience in Milgram's experiments?
12. What is the nature of love and what factors promote romantic love? Discuss the following theories of love: Hartfield & Berscheid's Theory of Romantic Love and Schacter & Singer's Two Factor Theory of Love